

SUCCESSKeysGR

Global Challenges in Recruitment





The presenter

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(*) *SUCCESSKeysGR* helps individuals and teams in organizations to overcome obstacles and improve their performance.

The challenge



“80% of employee turnover is due to bad hiring decisions”



**Harvard
Business
Review**

Cost of getting it wrong



2.5 x annual salary



5 x annual salary



CIPD: Professional body for HR and people development (UK)

SHRM: Provides job listings and other resources for HR professionals (USA, VA)

The solution

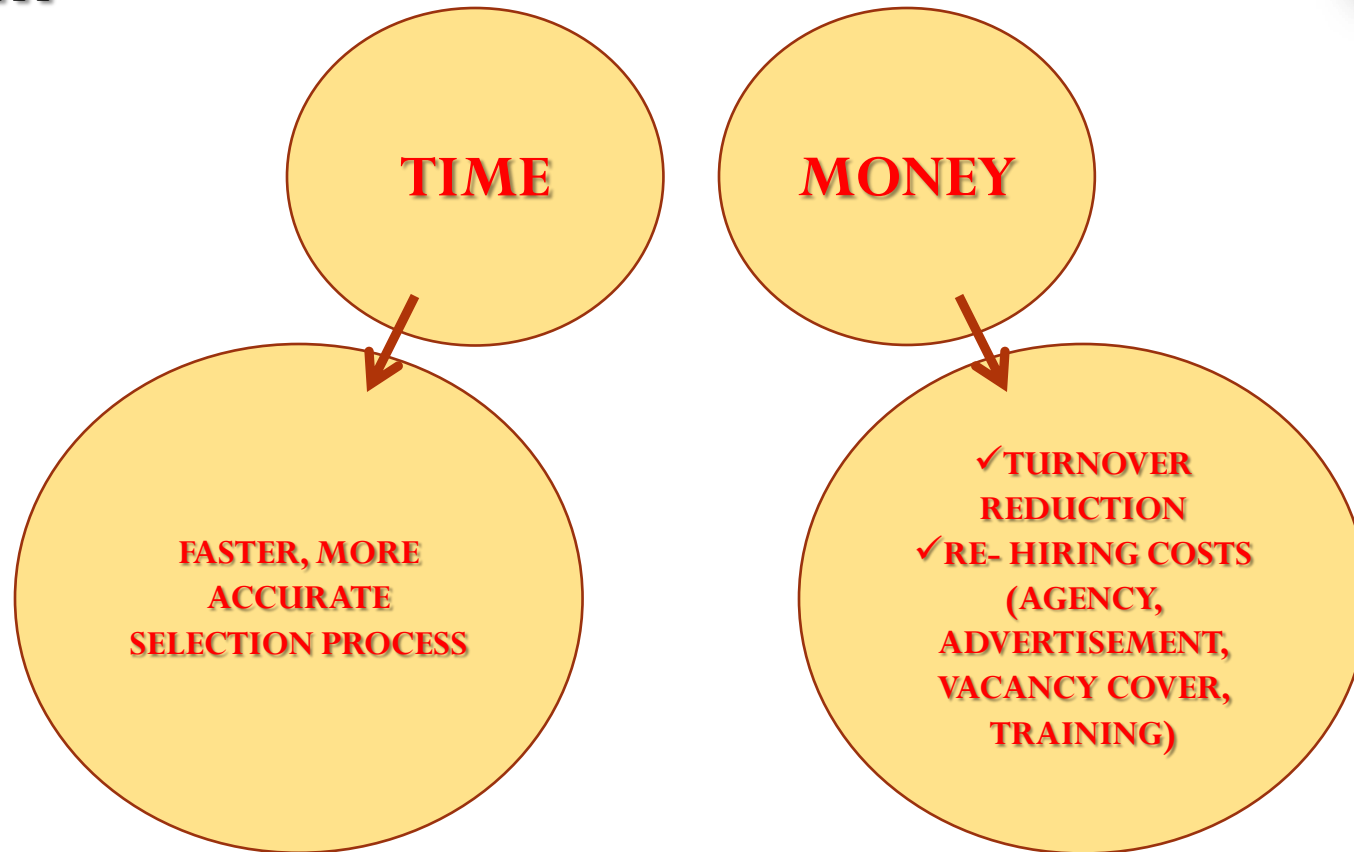


Structured selection processes, as provided by the international McQuaig Psychometric System, have a predictive power, which is about 3-3.5 higher than that of a conventional unstructured interview.



Testimonial: *“Our McQuaig package has paid for itself. We would have made four bad-hires in the last 2 months had it not been for the McQuaig reports”*

The McQuaig system will save you...





THANK YOU

“It’s personality / character that’s behind a failed new hire 58% of the time and skills are only the cause 23% of the time. The skills have to be there for many roles (though, they can be taught for many others), but if you don’t know what temperament a candidate needs for success in a role, you’re likely to be rehiring sooner than you’d like.” (Source: The McQuaig Global Talent Recruitment Survey 2015)